



September 27, 2019

Dear Agency,

We are pleased to announce the beginning of a strategic alliance between LATAM Airlines Group and Delta, combining the forces of the primary airlines in Latin America and North America. This alliance will unite two complementary networks to offer the greatest connectivity between the two regions, with 435 destinations worldwide.

Based in Atlanta, Delta shares our vision of providing outstanding service and the best customer experience as a worldwide leader in the delivery of quality products, innovation and reliability. Together, we will continue to offer our customers better service each day as well as a more fluid travel experience.

As part of this agreement, LATAM will be leaving the **oneworld** alliance. The terms will be announced in a timely manner so that this change does not affect the experience of our passengers.

During this transition, we are committed to being clear and transparent while we keep you and your clients updated on any relevant changes that may arise. Any related news will be communicated through our agency portal: latamtrade.com

We thank you for your trust, and we hope to continue to meet your needs and those of your customers.

Warm regards,

Andreas Schek
Vice President of Sales
LATAM Airlines

Roberto Alvo
Chief Commercial Officer
LATAM Airlines